



Digital Services >  
[Orchestration](#)  
[Cloud](#) - [NFV](#) - [5G](#) - [IoT](#)  
 Service Delivery >  
 Solution Architect  
 System Integrator  
 5+ years of experience  
 Job Stage 5



## Vedran Kosalec

June 12, 1987, Croatia  
 Married, 1 child (3 yrs)  
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 Sports / Volunteering  
 Gadgets / Reading

## keywords

### PRESALES SUPPORT

PROOF-OF-CONCEPTS  
 PRESENTATION & DEMO  
 TRAININGS & WORKSHOPS

REQUIREMENT SPECIFICATION

SCOPING & DEFINING

### SOLUTION DESIGN

ACCEPTANCE CRITERIA

CUSTOMER ADAPTATIONS

### INSTALL & UPGRADE

CONFIGURE & INTEGRATE  
 CUSTOMER SUPPORT

## last work experience

### SOLUTION ARCHITECT / SYSTEM INTEGRATOR ( SENIOR )

**Ericsson Nikola Tesla (ETK)**, Krapinska 45, Zagreb, Croatia

Department: MELA DS CU NCE SSL DBS Croatia SSL 2 & ETK/ODO/A DBS Solutions & Delivery 2A

Line Manager: Lorenzo Damjanić & Gabrijela Ivošević (Team Leader)

### PRODUCTS & SOLUTIONS

[Dynamic Activation](#) (ex. Multi Activation), PGC and EDA activities

[Dynamic Orchestration](#) & [Orchestrator](#) (ex. Cloud Manager)

### ACTIVITIES & RESPONSIBILITIES

support **presales activities**, including pre-studies  
*(presentations and demonstrations)*

E2E **PoC use cases** preparation, execution and presentation

collecting **requirements**, **scoping** and creating **design documents**  
*(high level designs, low level designs, IP designs, test object lists, etc.)*

driving **end-to-end technical solutions**

**customer adaptations** analysis, design and development

executing **system integration tasks**  
*(installations, configurations, integrations, upgrades, acceptance tests, etc.)*  
**customer support** activities  
*(troubleshooting, root cause analysis, proposing solutions, fixing issues, etc.)*  
 prepare and execute **trainings and workshops** for customers and ///E internal

## certifications

### Ericsson Cloud Associate



Enterprise Architecture  
and TOGAF  
 Openstack Private Cloud  
 Linux System  
 Administration Advanced  
 Information Security  
 Techniques

Project Management Basics  
 Effective Negotiation  
 Skills  
 Advanced Consulting  
 Skills  
 Finance and Business of  
 Telecoms

## education

MASTER OF SCIENCE IN ICT (2013)

BACHELOR OF SCIENCE IN COMPUTING (2011)

University of Zagreb, Croatia, Faculty of Electrical Engineering and Computing

## skills

HDS 8000 / BSP 8100 / HP Blade / Dell



Linux / SUSE / RHEL



Oracle / Cassandra / Postgres



Java / Eclipse / Bash scripting / SQL



Wireshark / Linux networking



SoapUI (XML) / Postman (REST) / MML



TOSCA (NSD) / HOT / OVF



VMware / VirtualBox



KVM / CEE / OpenStack



NFV / SDN / Cloud / IoT / 5G



ETSI MANO / BPM / eTOM / 3GPP / ITIL



VoLTE / LTE / UDC / IMS / 2G & 3G



Information and Cyber Security



Docker / Kubernetes

